

## Our Training

Advonet is dedicated to raising awareness of advocacy within Leeds and increasing the skills with which it is practiced. We have designed and delivered training on a range of issues for a variety of audiences.

We have also helped other organisations to address their training needs with specially tailored courses.

For further details of courses and prices please contact us using the link at the foot of this page. We run regular Effective Advocacy and Negotiation Skills training in Leeds.

More details about this course are given below.

### Training leaflet

#### Effective Advocacy and Negotiation Skills Training Course

- A course for people who are intending to use their advocacy and negotiating skills within their own organisation.
- Skills and qualities of an advocate
- Principles of advocacy
- Identifying situations suitable for advocacy
- Statutory advocacy
- Difference between advocacy and other forms of help
- Dealing with conflict
- Dealing with stalling tactics
- Negotiating successfully

#### Examples of feedback from participants

'Very good presentation and trainers you can relate to'

'Extremely informative, valuable and useful'

'Excellent handouts. No doubt will refer to them lots in future'

'Everything was well explained and at a good pace - easy to follow'

For more information about training and to reserve places on forthcoming courses please complete our Booking form or Contact Us.

We can also run the 2 day Advocacy & Negotiation Skills course for advocacy organisations & groups outside of Leeds. Please contact us for more details.

#### Up Coming Course Dates

Wednesday 15 and Thursday 16 September 2010

Tuesday 7 and Wednesday 8 December 2010